## FINANCIAL RESULTS

\* New Announcement

Submitting Secretarial Firm Name : TRICOR CORPORATE SERVICES SDN. BHD.

\* Company name : **TEO GUAN LEE CORPORATION BHD (283710-A)** 

\* Stock name : TGL

\* Stock code : **9369** 

\* Contact person : Madam Toh Kian Beng

\* Designation : Executive Director

## PART A1: QUARTERLY REPORT

\* Quarterly report for financial period ended : 30<sup>th</sup> June 2017

\* Quarter : 4<sup>th</sup> Quarter

\* Financial Year End : 30<sup>th</sup> June 2017

\* The figures : Have not been audited

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 JUNE 2017 (UNAUDITED)

	INDIVIDUAL PERIOD (4TH QUARTER)			CUMULATIVE PERIOD				
	Current Year Quarter 30.06.2017	Preceding Year Corresponding Quarter 30.06.2016	Changes	Changes	Current Year To-date 30.06.2017	Audited Preceding Year Corresponding Period 30.06.2016	Changes	Changes
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	37,643	36,164	1,479	4.09%	92,656	100,309	(7,653)	-7.63%
Gross profit	13,218 35%	13,274 37%	(56)	-0.42% -1.59%	37,525 40%	40,744 41%	(3,219)	-7.90%
Other operating income	679	201	478	237.81%	1,136	655	481	73.44%
Operating expenses	(9,084)	(10,580)	1,496	-14.14%	(32,559)	(34,095)	1,536	-4.51%
Profit from the operation	4,813	2,895	1,918	66.25%	6,102	7,304	(1,202)	-16.46%
Finance costs	(29)	(43)	14	-32.56%	(80)	(196)	116	-59.18%
Profit before taxation	4,784	2,852	1,932	67.74%	6,022	7,108	(1,086)	-15.28%
Taxation	(1,092)	(577)	(515)	89.25%	(1,492)	(1,748)	256	-14.65%
Profit for the period	3,692	2,275	1,417	62.29%	4,530	5,360	(830)	-15.49%
Other comprehensive income/(loss) for the period, net of tax	46	(22)	68	-309.09%	619	(472)	1,091	-231.14%
Total comprehensive income for the period	3,738	2,253	1,485	65.91%	5,149	4,888	261	5.34%
Profit attributable to : Equity holders of the parent Non-controlling interest	3,722	2,257 18	1,465 (48)	64.91% -266.67%	4,511 19	5,455 (95)	(944) 114	-17.31% -120.00%
	3,692	2,275	1,417	62.29%	4,530	5,360	(830)	-15.49%
Total comprehensive income attributable to:	2.70	2 225	1.522	C9. 500/	<b>7.130</b>	4.092	147	2.050
Equity holders of the parent Non-controlling interest	3,768	2,235 18	1,533	68.59% -266.67%	5,130 ————————————————————————————————————	4,983 (95)	147 114	2.95% -120.00%
	3,738	2,253	1,438	63.21%	5,149	4,888	261	5.34%
Earnings per share -Basic -Diluted	9.14 N/A	5.54 N/A			11.07 N/A	13.39 N/A		

The condensed consolidated statements of comprehensive income statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2016 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2017

AS AT SUJUNE 2017	Unaudited as at 30.06.2017 RM'000	Audited as at 30.06.2016 RM'000
ASSETS		14.7
NON-CURRENT ASSETS		
Property, plant and equipment	2,351	3,260
Investment properties	21,303	21,964
Available for sale investments Deferred tax assets	2,600 172	1,981 133
Deferred tax dissets	-	
	26,426	27,338
CURRENT ASSETS		
Inventories	30,216	33,430
Receivables	39,990	36,939
Tax assets Financial assets at fair value through profit or loss	225 14,783	245 8,601
Deposits, cash and bank balances	1,487	1,903
	86,701	81,118
Investment in subsidiary company, held for distribution		2,006
	86,701	83,124
TOTAL ASSETS	113,127	110,462
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		
Share capital	40,742	40,742
Reserves	42,233	40,158
	82,975	80,900
Non-controlling interest	998	979
TOTAL EQUITY	83,973	81,879
NON-CURRENT LIABILITY		
Deferred taxation	1,871	1,892
CURRENT LIABILITIES		
Payables	22,297	25,434
Tax liabilities	272	428
Derivative financial instruments	<del>.</del>	29
Borrowings	4,714	800
	27,283	26,691
TOTAL LIABILITIES	29,154	28,583
TOTAL EQUITY AND LIABILITIES	113,127	110,462

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2016 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGE IN EQUITY FOR THE QUARTER ENDED 30 JUNE 2017 (UNAUDITED)

### Attributable to equity holders of the parent

	Non-distr	ibutable	Distributable			
	Share Capital RM'000	Fair value Reserve RM'000	Retained Profits RM'000	Total RM'000	Non- Controlling Interest RM'000	Total Equity RM'000
Balance at 1 July 2015	40,742	795	37,435	78,972	1,074	80,046
Total comprehensive income for the year	-	(472)	5,455	4,983	(95)	4,888
Dividend paid		-	(3,055)	(3,055)	-	(3,055)
Balance at 30 June 2016/1 July 2016	40,742	323	39,835	80,900	979	81,879
Total comprehensive income for the year	-	619	4,511	5,130	19	5,149
Dividend paid	_	-	(3,055)	(3,055)	-	(3,055)
Balance at 30 June 2017	40,742	942	41,291	82,975	998	83,973

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2016 and the accompanying explanatory notes attached to the interim financial statements.

## CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 30 June 2017 (UNAUDITED)

FOR THE QUARTER ENDED 30 June 2017 (UNAUDITED)		
	Unaudited 30/6/2017 RM'000	Audited 30/6/2016 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES	KWI UUU	KWI 000
Profit before taxation	6,022	7,108
Adjustments for:	0,022	,,
Non-cash items		
Depreciation of property, plant and equipment	1,323	1,440
Depreciation of investment properties	661	629
Distribution from investment management funds	-	(302)
Gain on disposal of property, plant and equipment	<u>-</u>	(94)
Impairment on debts	_	1
Inventories written off/written down	2,272	1,600
Unrealised (gain)/loss on foreign exchange	(228)	73
Unrealised loss on derivative financial instruments	(===)	30
	10,050	10,485
Dividend income	(83)	(85)
Interest expenses	80	167
Interest income	(619)	(137)
Operating profit before working capital changes	9,428	10,430
Changes in inventories	942	12,685
Changes in receivables	(1,046)	(8,195)
Changes in payables	(2,938)	(2,638)
Changes in payables	(2,930)	(2,030)
Cash generated from operations	6,386	12,282
Dividend paid	(3,055)	(3,055)
Interest received	619	19
Interest paid	(80)	(167)
Tax refunded	-	250
Tax paid	(1,688)	(2,167)
Net cash from operating activities	2,182	7,162
CASH FLOWS FROM INVESTING ACTIVITIES		
Distribution from investment management funds	-	302
Dividend received	83	85
Placement for investment management fund	-	(5,820)
Purchase of property, plant and equipment	(414)	(953)
Purchase of financial assets through profit or loss	(17,085)	-
Proceeds from disposal of financial assets through profit or loss	10,903	_
Proceeds from disposal of property, plant and equipment		102
Net cash used in investing activities	(6,513)	(6,284)
CASH FLOWS FROM FINANCING ACTIVITY		
Bank borrowings	3,463	(932)
Net cash from/(used in) financing activity	3,463	(932)
Net changes in cash and cash equivalents	(868)	(54)
Cash and cash equivalent at beginning of period	1,904	1,958
Cash and cash equivalent at end of year	1,036	1,904
•	1,050	2,201
Represented by: Cash and bank balances	1 407	1,904
	1,487	1,904
Bank overdrafts	(451)	
	1,036	1,904

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statement for the year ended 30<sup>th</sup> June 2016 and the accompanying explanatory notes attached to the interim financial statements.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017

## 1. BASIS OF PREPARATION

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2016. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30<sup>th</sup> June 2016.

The financial statements are presented in Ringgit Malaysia (RM) and all values are rounded to the nearest ringgit (RM) except when otherwise indicated.

### 2. CHANGES IN ACCOUNTING POLICIES

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 30<sup>th</sup> June 2016.

#### 3. SEASONAL OR CYCLICAL FACTORS

The Group is principally involved in the manufacture, wholesale and retail of garments and related accessories. The demand for the Group's products is generally dependent on the Malaysian economy, consumer confidence and is seasonal with demand peaking at the festive seasons at the end and beginning of the year.

#### 4. UNUSUAL MATERIAL ITEMS

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows for the financial period under review.

#### 5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates that have a material effect to the current quarter results.

### 6. ISSUANCE OR REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the interim quarter under review.

#### 7. DIVIDEND PAID

No dividends were paid during the quarter under review.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017 (cont'd)

### 8. SEGMENTAL REPORTING

Quarter ended 30th June 2017

		Investment		
	Apparels RM'000	holding RM'000	Eliminations RM'000	Consolidated RM'000
	1417 000	1411 000	14.1 000	14,1 000
Revenue				
External revenue	90,643	2,013	-	92,656
Inter-segment revenue	8,612	36	(8,648)	
Total segment revenue	99,255	2,049	(8,648)	92,656
Results				
Segment profit from operations	9,275	1,063	(4,855)	5,483
Interest income	619	-	-	619
Interest expenses	(80)	-	-	(80)
Profit before tax	9,814	1,063	(4,855)	6,022
Tax expenses	(1,131)	(384)	23	(1,492)
Profit for the financial year	8,683	679	(4,832)	4,530
Attributable to:				
Owners of the Company				4,511
Non-controlling interest				19
				4,530
Segment assets	151,865	24,980	(63,718)	113,127
Segment liabilities	54,701	7,680	(33,227)	29,154

The Group's business activities were predominantly carried out in Malaysia.

### 9. CARRYING AMOUNT OF REVALUED ASSETS

The valuation of land and buildings has been brought forward, without amendment from the financial statements for the financial year ended 30<sup>th</sup> June 2016.

## 10. MATERIAL SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter.

## (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017 (cont'd)

### 11. CHANGES IN COMPOSITION OF GROUP

The wholly-owned subsidiary company, JC Garments (M) Sdn. Bhd. ("JCG") have been placed under members' voluntary winding-up ("winding-up") pursuant to Section 254(1)(b) of the Companies Act, 1965 on 1st February 2016.

JCG had been dissolved on the expiration of three (3) months after the lodgement of the Final Meeting pursuant to Section 272(5) of the Companies Act, 1965.

There were no changes in composition of the Group during the quarter under review other than above.

### 12. CONTINGENT LIABILITIES

There were no material contingent liabilities or contingent assets to be disclosed as at date of this report.

### 13. CAPITAL COMMITMENTS

Capital commitment as at 30th June 2017 is as follows:

Contracted

Non-cancellable operating lease commitment	RM'000
- Not later than 1 year	504
- Later than 1 year and not later than 5 years	43
	547

### 14. SIGNIFICANT RELATED PARTY TRANSACTIONS

The Group undertakes at agreed terms and prices, the following significant related party transactions for the financial period ended 30<sup>th</sup> June 2017:

	RM'000
Purchase of goods from	
- Perniagaan Sulam Kim Bin (M) Sdn. Bhd.	66
- TGL Packaging Sdn. Bhd.	4
Rental paid to	
- TGL Packaging Sdn. Bhd.	605
- TGL Industries Sdn. Bhd.	600
- Bidang Cendana Sdn. Bhd.	131

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017

## 1. REVIEW OF PERFORMANCE

Revenue for the current quarter under review was RM37.64 million as compared to RM36.16 million recorded in the same quarter in previous year, an increase of 4.09% or RM1.48 million. The increased in sales of baby and children apparels and footwear was mainly due to higher sales recorded during Hari Raya festive season.

As Hari Raya Festival for 2017 has moved forward to 25<sup>th</sup> June 2017, the quarter under review managed to capture a full Hari Raya sales period. The Group recorded a profit before tax of RM4.78 million for the current quarter, an increase of 67.74% or RM1.93 million as compared to profit before tax of RM2.85 million in the previous year corresponding quarter. For the quarter under review, gross margin was slightly lower at 35% as compared to 37% in the corresponding quarter due to more aggressive sales and pricing strategies in order to drive sales.

### 2. COMPARISON WITH PRECEDING QUARTER'S REPORT

	Current Year Ouarter	Immediate Preceding Ouarter		
	30 June 2017	31 March 2017	Changes	Changes
	RM'000	RM'000	RM'000	%
Revenue	37,643	16,971	20,672	122%
Profit from the operation	4,813	132	4,681	3546%
Profit before taxation	4,784	110	4,674	4249%
Profit after tax	3,692	45	3,647	8104%
Profit attributable to :				
Equity holders of the parent	3,722	36	3,686	10239%
Non-controlling interest	(30)	9	(39)	-433%
	3,692	45	3,647	8104%

As compared to the previous quarter, revenue for the quarter under review had increased by RM20.67 million or 122%. The substantial increase in revenue in the current quarter is due to the Hari Raya festival sales.

The profit before tax of RM4.78 million for the current quarter was higher than the preceding quarter of RM0.11 million. The improvement in profit before tax was due to higher sales generated in the current quarter due to the Hari Raya festival sales.

#### 3. COMMENTARY ON PROSPECTS

For the financial year recently concluded, profit after taxation decrease by approximately RM0.83 million or 15.49% from RM5.36 million to RM4.53 million when compared to that of the previous financial year.

Since the implementation of the Goods and Services Tax and continued weakening of the Ringgit, the retail environment remains soft and challenging. The Group will continue to implement aggressive sales strategies to drive sales and strengthen our sourcing in order to improve our margin in the current competitive environment. The Group will also ensure efficient use of resources and control operating costs to remain profitable.

# B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017 (cont'd)

## 4. VARIANCE FROM PROFIT FORECASTS

Not applicable as the Group did not publish any profit forecast.

### 5. TAXATION

	Year to date ended 30 June	
	2017 RM'000	2016 RM'000
Tax liabilities at 1 July	183	248
Current period's provision	1,552	1,848
Loss on control of subsidiary company	-	4
Net payment made during the period	(1,688)	(1,917)
Tax (assets)/liabilities at 30 June	47	183
Disclosed as:		
Tax assets	(225)	(245)
Tax liabilities	272	428
	47	183
Taxation expense for the period:-		
- Malaysian taxation	1,552	1,848
- Deferred taxation	(60)	(100)
	1,492	1,748

The effective tax rate for the year ended 30<sup>th</sup> June 2017 was approximately 24.78% due to some expenses that are disallowed for tax deduction.

### 6. CORPORATE PROPOSAL

At the date of this report, there are no corporate proposals which have been announced that remain uncompleted.

### 7. GROUP BORROWINGS AND DEBT SECURITIES

	As at	As at
	30 June	30 June
	2017	2016
Unsecured short borrowings	RM'000	RM'000
Bank overdrafts	451	_
Bill payables and bankers' acceptance	4,263	800
	4,714	800

The above borrowings are all denominated in Ringgit Malaysia.

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017 (cont'd)

### 8. FINANCIAL INSTRUMENTS - DERIVATIVE

The Group has not entered into any derivative financial instruments during the quarter under review.

### 9. MATERIAL LITIGATION

There was no material litigation pending the date of this announcement.

#### 10. DIVIDEND PAYABLE

The Directors proposed a final single tier dividend of 5 sen per share amounting to RM2,037,100 in respect of the financial year ended 30<sup>th</sup> June 2017. The proposed final dividend is subject to approval by the shareholders at the forthcoming Annual General Meeting and has not been included as liability in the financial statements.

### 11. QUALIFICATION OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report of the most recent annual financial statements for the financial year ended 30<sup>th</sup> June 2016 was not qualified.

#### 12. EARNINGS PER SHARE

#### (a) Basic earnings per share

The basic earnings per share of the Group is calculated based on the net profit attributable to shareholders divided by weighted average number of ordinary shares in issue as follow:

	•	dividual quarter ended 30 June		ite ended ine
	2017	2016	2017	2016
Net profit attributable to shareholders (RM'000)	3,722	2,257	4,511	5,455
Weighted average number of ordinary share in issue ('000)	40,742	40,742	40,742	40,742
Basic earnings per share (sen)	9.14	5.54	11.07	13.39

### (b) Diluted earnings per share

There is no diluted earnings per share as the Company does not have any convertible financial instruments as at the current financial period ended 30<sup>th</sup> June 2017.

## (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017 (cont'd)

### 13. REALISED AND UNREALISED PROFIT

The determination of realised and unrealised profits or losses is based on the Guidance of Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysia Institute of Accountants on 20<sup>th</sup> December 2010.

The disclosure of realised and unrealised profits or losses is made solely for complying with the disclosure requirements as stipulated in the directive of Bursa Malaysia Securities Berhad and is not made for any other purposes.

The breakdown of retained profits of the Group as at the reporting date, into realised and unrealised profits or losses, pursuant to the directive, is as follows:

	30 June 2017 RM'000	30 June 2016 RM'000
Total retained profits of the Group		
- Realised	40,111	38,883
- Unrealised	4,891	4,663
	45,002	43,546
Consolidation adjustments	(3,711)	(3,711)
	41,291	39,835

#### 14. NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

	Individual quarter ended 30 June 2017 RM'000	Year to date ended 30 June 2017 RM'000
Profit from operations for the period is arrived after charging:	KW 000	KW 000
Depreciation of investment properties	167	661
Depreciation of property, plant and equipment	303	1,323
Inventories written off/written down	2,272	2,272
Unrealised foreign exchange gain	175	228
And after crediting:		
Interest income	312	619

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of the Bursa Malaysia Securities Berhad are not applicable.

# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 JUNE 2017 (cont'd)

## 15. AUTHORISED FOR ISSUE

The interim financial statements were authorised for issue by the Board of Directors in accordance with the resolution of the directors on  $28^{th}$  August 2017.

For and on behalf of the Board, Teo Guan Lee Corporation Berhad

Gunn Chit Geok (MAICSA 0673097) Chew Siew Cheng (MAICSA 7019191) Company Secretaries

Date: 28th August 2017